

SENIOR TRAFFIC ENGINEER

Eriksson Engineering Associates, Ltd. (EEA) provides civil engineering, traffic and transportation engineering, and landscape architecture services to the Midwest design and construction industry. We were named a “Best Engineering Firms to Work For 2017 Finalist” by the Illinois Society of Professional Engineers.

EEA serves clients across a wide variety of market areas, including urban redevelopment, residential, healthcare, commercial, K-12 education, higher education, industrial, and parks and recreation. We work out of three main offices in Grayslake, Illinois; Chicago, Illinois; and Milwaukee, Wisconsin; with satellite offices in Mokena, Illinois and Charlestown, Indiana.

We are seeking a **Senior Traffic Engineer** who understands the technical details of the industry and has the proven capability to identify opportunities and close new contracts.

Your typical work week may include time in the office managing staff and projects, meeting with clients, visiting project sites, attending neighborhood meetings, and speaking before planning and zoning commissions. However, you will also be responsible for meeting and talking with Architects, Real Estate Developers, Property Owners, Urban Planners, and Zoning Attorneys in an effort to gain a larger market share in several geographical areas. We are looking for an individual who enjoys attending networking events, meeting with clients for coffee, becoming an active member of professional associations, and promoting the company. Many of your assignments will be in the Chicago metropolitan area, however, the firm does provide services in Indiana and Wisconsin.

Responsibilities may include any or all of the following:

- Maintaining relationships with current clients and identifying new prospects within the Midwest.
- Researching prospective clients in geographically targeted markets, pursuing leads, and following through to a successful contract.
- Understanding our target markets, company contacts, and which market strategies can be used to attract clients.
- Possessing a strong understanding of all of our service areas, our competition in the industry, and positioning for success.
- Training less experienced staff and delegating technical responsibilities to in-house engineering staff to successfully complete assignments.
- Preparing reports/studies including the following:
 - Data Collection
 - Traffic Impact studies
 - Parking demand & utilization studies
 - Shared parking analysis
 - Functional parking design
 - Site circulation & planning
 - Access design & permitting
 - Traffic signal warrant analysis
 - Intersection design studies
 - Traffic signal design
 - Plan commission & zoning board testimony

An ideal candidate has:

- Professional Engineering License; Professional Transportation Operations Engineer (P.T.O.E) is a highly desirable in the Midwest region or capable of obtaining licensure within six months of employment.
- Bachelor's or Master's degree in traffic / transportation engineering or civil engineering
- 10+ years of prior related traffic engineering experience
- Ability to communicate information, whether technical or non-technical to staff members and customers, in a clear and concise manner.
- Detail oriented, excellent organizational skills, with emphasis on priorities and goal setting.
- Superior presentation and communication skills, both written and verbal.
- Proficiency in Microsoft Word, Excel, PowerPoint, and Customer Relationship Management software
- Proficiency in Highway Capacity Software (HCS), Synchro and/or other traffic analysis software applications

We will offer you:

- The opportunity to work in the Midwest
- The potential to grow as a Business Developer and advance in a company that prefers to promote from within
- Competitive salary and benefits
- Work/life balance

DOES THIS SOUND LIKE YOU?
LET US KNOW IF YOU'RE READY FOR A FRESH START.



www.eea-ltd.com

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