

LANDSCAPE ARCHITECT

Eriksson Engineering Associates, Ltd. (EEA) provides civil engineering, traffic and transportation engineering, and landscape architecture services to the Midwest design and construction industry.

EEA serves clients across a wide variety of market areas, including urban redevelopment, residential, healthcare, commercial, K-12 education, higher education, industrial, and parks and recreation. We work out of three main offices in Grayslake, Illinois; Chicago, Illinois; and Milwaukee, Wisconsin; with satellite offices in Mokena, Illinois and Charlestown, Indiana.

We are seeking an experienced, self-motivated **Landscape Architect** with strong skills in design and project management with the ability to identify opportunities and close new contracts.

Your typical work week may include time in the office completing landscape architecture designs and managing projects, meeting with clients and maintaining client relationships, visiting project sites, providing business development and project management, and attending networking and professional association programs. Many of your assignments will be in the Chicago metropolitan area, however, the firm does provide services in Indiana and Wisconsin. This position requires a strong understanding of all of our service areas, our competition in the industry, and positioning for success.

Responsibilities may include any or all of the following:

- Preparing concepts, design development, and graphic illustrations
- Preparing exhibits and project documentation throughout all design phases, including landscape design, planting plans, landscape details and specifications, site grading, planting concepts, planting design, and land use layouts for facilities and buildings
- Using knowledge of trees, shrubs, ground covers, perennials, and annuals in preparing planting plans and landscape master plans
- Visiting construction sites to gather information, review design intent, inform and support project team members during the construction phase
- Performing plant and tree identifications
- Preparing cost estimates and presenting proposals
- Coordinating and managing projects with installation crews
- Maintaining relationships with current clients
- Researching and identifying prospective clients in geographically targeted markets, pursuing leads, and following through to a successful contract
- Attending networking events, tradeshow/conferences, and promoting our company
- Staff onboarding and training

An ideal candidate has:

- Bachelor's or Master's degree in Landscape Architecture
- 10+ years of prior related Landscape Architecture experience
- Licensure as a Landscape Architect in Illinois and/or Wisconsin
- High proficiency with AutoCAD, Civil 3D, GIS, SketchUp, Land FX, Customer Relationship Management software, the Microsoft Office Suite, Adobe Creative Cloud Suite
- Detail oriented, excellent organizational skills, with emphasis on priorities and goal setting
- Ability to manage teams and meet deadlines, with a successful track record
- A background in landscape construction and/or maintenance is also desirable
- Superior presentation and communication skills, both written and verbal
- Ability to work independently and be self-motivated
- Prior business development and marketing experience
- Active involvement in professional associations within our industry

We will offer you:

- The opportunity to work in the Midwest
- The potential to grow as a Business Developer and advance in a company that prefers to promote from within
- Competitive salary and benefits
- Work/life balance

DOES THIS SOUND LIKE YOU?
LET US KNOW IF YOU'RE READY FOR A FRESH START.

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